

**RFQ#968644 - Janitorial/Custodial/Cleaning and Related Services
Evaluation Team/Review Board Score Sheet**

Offeror	Artistic Dynamic Analytic Cleaning	General Building Maintenance, Inc.	JaniKing of Nashville	Premiere Building Maintenance Corporation
Contract Acceptance	Non-responsive to the solicitation	Accept	Accept	Accept
ISA Questionnaire Completed (Pass/Fail)		Pass	Pass	Pass
Qualifications and Experience (25 Points)		8.00	15.00	25.00
Service Delivery (40 Points)		15.00	15.00	40.00
Diversity Plan (5 Points)		0.00	2.50	3.25
Cost (30 Points)		30.00	20.04	25.51
Total Evaluation Scores		53.00	52.54	93.76

Evaluation Comments

General Building Maintenance, Inc.

Strengths

Qualifications and Experience: Strong experience in Janitorial service.

Service Delivery: Detail of their sustainability practices.

Weaknesses

Qualifications and Experience: Generic proposal response that failed to address most of the requested evaluation criteria.

Service Delivery: Overall detail for Service Delivery did not address requested information and was very generic; did not provide any information on this specific scope of service; failed to address how they meet the contract requirements; did not give the structure of their organization; did not describe their experience in achieving customer satisfaction while keeping costs within budget.

JaniKing of Nashville

Strengths

Qualifications and Experience: Strong experience in Janitorial service; structured and organized operation.

Service Delivery:

Weaknesses

Qualifications and Experience: Lacked information that demonstrated their ability and organizational capacity; did not provide a narrative describing three contracts performed within the past three years.

Service Delivery: Overall detail for Service Delivery did not address requested information and was very generic; Did not provide any information on this specific scope of service; lack of detail regarding organizational structure.

Premiere Building Maintenance Corporation

Strengths

Qualifications and Experience: Strong experience in Janitorial service; highlighted everything Metro requested in detail and went above and beyond in their response.

Service Delivery: Provided information as it relates to this specific scope of work in thorough detail; addressed all of the requested information within the evaluation criteria.

Weaknesses

Qualifications and Experience:

Service Delivery:

Solicitation Title & Number		RFP Cost Points
Janitorial/Custodial/Cleaning and Related Services, RFQ#968644		30
Offeror's Name	Total Bid Amount	RFP Cost Points
General Building Maintenance, Inc.	\$14,927,145.81	30.00
Premiere Building Maintenance Corporation	\$17,551,787.71	25.51
JaniKing of Nashville	\$22,343,852.79	20.04
Note: Artistic Dynamic Analytic Cleaning deemed non-responsive to the solicitation.		

PNP Compliance Results Form

Department Name: General Services RFP/ITB Number: 968644 Procurement Name: Janitorial/Custodial/Cleaning and Related Services		
Primary Contractor	PNP Compliant (Yes/No)	Determination Comments/% of Participation Proposed or Bid
Premiere Building Maintenance Corp.	Yes	(13%), CorBrook Inc. (15%), M & P Services (34%), ReadyServ, LLC (5%), and Spring Clean Cleaning Svcs. (13%)

*Denotes Contractor with whom follow up was required
 Date: 2/27/17
 Metro Buyer: Kevin Edwards
 BAO Rep: Bryan Gleason

BAO Small Business Assessment Sheet

BAO Specialist: Bryan Gleason
Contract Specialist: Kevin Edwards
Date: 2/27/17

Department Name: General Services
RFP/ITB Number: 968644

Project Name: Janitorial/Custodial/Cleaning and Related Services					
Primary Contractor*	Prime Bid Amount	Total Proposed SBE (\$)	SBE Subs approved?	SBE (%)	Comments
Premiere Building Maintenance	\$17,551,787.71	\$14,719,417.00	Yes	85.00%	Proposed to use 85% approved SBE's. There's a 50% DBE requirement.
.....	\$ -	\$ -			
.....	\$ -	\$ -			
.....	\$ -	\$ -			
.....	\$ -	\$ -			

Column Headings

Shaded cells in columns E and G are formula driven and should not be changed

White cells with text are fields that you can edit.

Gray cells with bold text contain formulas that can not be changed.